

Case Study

How the Search for Certified Payroll and Employee Benefits led Rutledge Excavating to Payroll4Construction and ABC Insurance Trust.

Rutledge Excavating began in 2010 as a very small company with just a couple of employees and a few pieces of equipment. Over the past few years, this young company has grown substantially, completing site developments, utilities, excavations, bridges and more. As its bandwidth grew, Rutledge Controller Colleen Danelski knew they needed to find more robust solutions to help handle payroll and benefits.

The Search for Employee Benefits

As a Controller, Danelski is well experienced in health insurance negotiations. She had been familiar with ABC Insurance Trust from her previous experience, so she reached out and instantly liked what they had to offer. "When I started at Rutledge I was tasked with improving employee benefits. Being able to utilize ABC Insurance Trust and have everything managed under one umbrella was a lifesaver. I reached out and they were able to set us up with everything."

Now, providing benefits is easy: a Rutledge administrator enters the information into ABC Insurance Trust's employee portal for onboarding, then The Trust takes care of the rest, offering health, vision and disability insurance, supplemental payment plans with prevailing wage, 401k enrollment and more.

These additional benefits have been attracting more talent to Rutledge. "It was a necessity for us. These benefits are appealing to new hires and have helped us retain current employees," Danelski says. The use of ABC Insurance Trust's benefits has also allowed Rutledge to cut insurance by 13% and reduced its deductible in half just in the first year. Danelski is more than satisfied with the work ABC Insurance Trust has been able to provide Rutledge, "ABC is phenomenal."

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The Search for Certified Payroll

Searching for a way to handle its rapid growth as a company, Danelski was looking to easily capture job cost detail. She was familiar with Payroll4Construction from other clients and decided to look further into what was offered. Before Payroll4Construction, we didn't have precise per project labor cost and certified payroll was being completed with pen and paper, it was a lot. But now, it's all streamlined."

To make matters more complicated, 50% of Rutledge's workers are prevailing wage. "We're dealing with so many different nuances and a range of prevailing wage classifications. Some of our jobs are governed by Davis-Bacon, some are Department of Labor and they each have different requirements," Danelski said. "Payroll4Construction has the ability to consider all of our employees' circumstances and precisely calculate the appropriate pay for each person. We're multi-state too and that has been handled really well."

Payroll4Construction has saved Rutledge Excavating

10 HOURS
a week of
payroll processing



The decision to use Payroll4Construction has saved Rutledge Excavating 10 hours a week of payroll processing, allowing them to take on even more prevailing wage opportunities.

Danelski is more than happy with Payroll4Construction saying, "the trainers are always great and always helpful. They walk you through everything one step at a time and we always hit our deadline and goal with no problem. You always panic a bit at first when you process payroll, but I really haven't found anything that Payroll4Construction can't do!"

A Satisfied Client

Altogether, Rutledge Excavating feels confident in its decision. Danelski says, "I feel very supported by ABC Insurance Trust and Payroll4Construction. I would be crazy to go anywhere else!"

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Learn How Payroll4Construction and ABC Insurance Trust can Help Your Business!

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