

Case Study | Lawler Construction

COMMERCIAL CONTRACTOR SAVES 20 HOURS A WEEK BY STREAMLINING PAYROLL WITH PAYROLL4CONSTRUCTION



Problem

As Lawler Construction's workforce grew and became more complex, the sheer number of tasks that needed to be addressed every payday became too overwhelming.

Solution

By integrating Payroll4Construction with their existing FOUNDATION® accounting software, Lawler Construction unloaded all of its payday duties to services that manage checks, direct deposits and taxes.



Saved 20 hours a week on payroll tasks



Simplified tax filing



Eliminated double entry with seamless data sharing

Founded by Jim Lawler in 2006, Lawler Construction focuses on commercial remodeling projects in the Greater Cleveland Area, with their typical clients being libraries, churches, schools and grocery stores. Jim's two sons, Tom and John, joined the company as the business expanded, helping to achieve even more success.

Originally, Lawler Construction managed payroll in-house using FOUNDATION's built-in payroll tools. However, as their team of employees expanded in size and complexity, managing all their payday tasks became unsustainable

Lawler Construction knew they needed to outsource to a payroll service that could take some of the load off their payroll plate.

A Growing Business With Growing Payroll Needs

When searching for a payroll service that could meet the unique challenges of construction contractors, Lawler Construction didn't need to look very far.

FOUNDATION's built-in payroll service, Payroll4Construction, offered everything they wanted.

"We found that Payroll4Construction was a perfect addition to our tech stack," Jim said. "It fit right in with the other software. Plus, the price point was extremely good for us."

Payroll4Construction seamlessly received data from their accounting system and automatically processed everything with the click of a button.

"I enter my time every week and do my internal checks," John said. "But when I send the database transmission to Payroll4Construction, I know it's going to get done correctly every time. It's a huge peace of mind."

But it was Payroll4Construction's payroll services that really made the difference, with their professional experts handling checks and direct deposits for Lawler Construction.

The administrative burden on Jim and the rest of the team was so significantly reduced that they hardly needed to touch anything.

According to Tom, they quickly started "saving an additional 10 to 20 hours of manpower in the office every single week."

Effortless Tax Compliance

Already using FOUNDATION's Payroll Module, Lawler Construction never faced any issue managing even advanced payroll tax processing.

With their field workers visiting between
15 to 20 jobsites each year, FOUNDATION
could seamlessly track and coordinate tax
documentation and payroll data for the multiple
project sites across state and local jurisdictions.
And FOUNDATION's tools for managing
withholdings ensured Lawler Construction was
always tax compliant.

Payroll4Construction took these benefits a step further, providing tax services that could distribute W-2 documentation to workers,



My favorite thing about Payroll4Construction is how much of our payroll I don't have to touch.

John Lawler

Controller

Lawler Construction



as well as tax filings for any needed interval (e.g. monthly, quarterly or yearly).

And if any tax documentation needs to be pulled, John, as the financial controller, can look it up and send it in real-time.

"I had an employee asking about a form they needed with their W-2," John said. "And instead of wasting time hunting it down, with Payroll4Construction, I can go to their employee profile and directly email it to them."

In the past, the burden of tax season was a lot more intense. Now, with the help of Payroll4Constriction, the Lawlers can depend on a service that will always keep them compliant, providing their employees with the documents they need.

Accessible, Reliable Support

Any time Lawler Construction needed technical or payroll assistance, they could contact the Payroll4Construction customer service network and get help from experienced professionals within minutes.

"The support team has always been great," Tom said. "They're always very quick on any troubleshooting or hopping on and getting things fixed for us, even when close to our processing deadline."



In nearly every instance, Payroll4Construction's help desk was able to solve the issue on the spot. And when the Lawlers needed more complex assistance, Payroll4Construction would take an in-depth look at the problem and return with a fast solution.

"Even if I don't specifically need technical support, I can tell them and say 'here's my payroll goal. I want the system to reflect this.' And they will take care of it without a problem," John said.

Having consistent access to Payroll4Construction's customer service meant that the Lawlers never had to worry about making unrecoverable mistakes or hitting roadblocks that would delay their employees' payday.

Planning for Bigger Jobs and More Revenue

Since implementing Payroll4Construction, Lawler Construction has seen considerable growth and improvement in its administrative processes. The marriage of their accounting and payroll helped them view and manage payroll data in real-time, which gave them consistent insight into budgeting and project planning.

With Payroll4Construction, Lawler Construction now has a reliable and powerful payroll solution, ready to scale to whatever size the company grows to be.

For Jim, Tom and John, Payroll4Construction has made an incalculable impact on their business's success, helping them cut down payroll processing times by 2 to 3 hours each week.

"I would recommend Payroll4Construction to anybody. It's very easy to use and it saves us a lot of time," Tom said.

To keep their success going, Jim, John and Tom report that Payroll4Construction has fundamentally impacted their business's growth to the point that they could not imagine working without it. As a dependable and scalable accounting solution built for the long haul, Lawler Construction knows it is in good hands.

Learn More About Payroll4Construction at: payroll4construction.com or call: (800) 949-9620

